

# Training Title PROJECT LEADERSHIP, MANAGEMENT COMMUNICATION TRAINING

<u>Training</u> Duration 5 days

# **Training Date**

	Project Leadership,				
REF	Management, And		11-15 November		Vienna,
SS031	Communications	5	2024	\$6,500	Austria

In any of the 4 or 5 star hotels. The exact venue will be informed once finalized.

#### **Training Fees**

• \$6,500 per participant for Public Training includes Materials/Handouts, tea/coffee breaks, refreshments & Lunch

#### **Training Certificate**

Define Management Consultancy & Training Certificate of course completion will be issued to all attendees.

Language: English

TRAINING OVERVIEW

#### **COURSE OVERVIEW**

This course is designed to provide a solid foundation in key leadership competencies and to provide you with the opportunity for a truly transformational leadership experience. As a participant, you will master the basics of these leadership competencies: setting direction, aligning people, motivating and inspiring, leading teams, communicating, building relationships, facilitating ethical conduct, negotiating, and leading change.

You will gain a clear understanding of why communication is so important - regardless of how a project is organized. You will discover how business and personal ethics can influence your leadership style and personality, and how your individual leadership style and personality can influence the course a project will take.

#### **PREREQUISITES**

• Project management background

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# COURSE OBJECTIVES

- Lead project teams through more effective communication
- Identify motivational value systems to improve productivity and cooperation
- Recognize the role of business and personal ethics in leadership
- Describe predictable change stages and identify appropriate leadership strategies for each stage
- Create a Leadership Development Plan

# TRAINING METHODOLOGY

A highly interactive combination of lectures and discussion sessions will be managed to maximize the amount and quality of information and knowledge transfer. The sessions will start by raising the most relevant questions, and motivate everybody find the right answers. You will also be encouraged to raise your own questions and to share in the development of the right answers using your own analysis and experiences. Tests of multiple-choice type will be made available on daily basis to examine the effectiveness of delivering the course.

Very useful Course Materials will be given.

- 30% Lectures
- 30% Workshops and work presentation
- 20% Group Work& Practical Exercises
- 20% Videos& General Discussions

# WHO SHOULD ATTEND

- People managers
- Senior professionals
- Individuals seeking knowledge on how to lead people and organizations
- Project managers
- Program and portfolio managers efinetraining.com
- Line managers

#### **COURSE OUTLINE**

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Day 1: Leadership And Management	Day 2: Leading Effective Teams			
What is leadership?	What is a team?			
The difference between leadership and management	The stages of team development			
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Assess your leadership competencies	- Storming
and developmental needs	
	- Norming
Articulate your leadership vision, in	Bartarmina
light of the assessment, and consider	- Performing
the best way(s) to realize it	- Adjourning
Processes for establishing direction,	Leading and maintaining effective, productive
aligning people and motivating them	teams
to follow your vision	
Identify different leadership styles	Evaluate team progress and coach team members as necessary
Day 3: Building Relationships	Day 4: Ethics And Leadership
How individual differences affect	Define ethics and the link between ethics and
your ability to lead	trust
Identify your motivational patterns	The role of ethical behavior and leadership
using the Strength Deployment	The difference between personal and
Inventory (SDI®)	organizational ethics
How to be more influential by	organizational ethics
	Discuss the effect of the triple constraint on
understanding motivational patterns	ethics
Using an understanding of	
individual differences to help you	
manage conflict more effectively	
manage connect more encentery	
Day 5: Negotiating Conflict	Day 5 Cont
Day office office	
Major sources of conflict on project	Your role in a changing organization
teams	
	Predictable stages of adjusting to change
The five modes of handling conflict	
	Appropriate leadership strategies for each stage
The difference between competitive	Developing a change management plan
negotiation and collaborative	Developing a change management plan
negotiation	
Conflict scenarios and strategies for	
connect scenarios and strategies 101	

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initiating conflict resolution	
Power bases used in typical organizations	
How to plan and conduct collaborative negotiation	

Case Studies, Last Day Review, Discussions & Pre & Post Assessments will be carried out.



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